

# Multifamily Selling and Servicing Guide

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# **Chapter 21** Condominium Properties

#### **Section 2101** Eligible Mortgage Loans

#### Requirements

For any Condominium Property, you must:

- evaluate the Condominium Documents for compliance with the Condominium Document Review Checklist (Form 6498);
- determine if it is a:
  - Residential Condominium where the Borrower owns:
    - 100% of the units (i.e., a Wholly-Owned Condominium); or
    - less than 100% but at least 80% of the units (i.e., a Fractured Condominium); or
  - Commercial Condominium where the Borrower owns 100% of the residential units but does not own any other unit;
- ensure each Condominium Property unit:
  - is a separate tax parcel; and
  - has a separate tax bill;
- confirm:
  - the entire Property is subject to the Condominium regime;
  - all assessments and payments due per the Condominium Documents are current;
  - future assessments and payments from the Borrower are subordinate to the Mortgage Loan;
  - the Borrower is:
    - complying with all Condominium Documents; and
    - not involved in any Condominium Property disputes that may

- result in material litigation, or
- materially adversely impact the Property; and
- retain Form 6498 in your Servicing File.



# Section 2102 Control

# ▼ Requirements

Control Requirements	
For a	To be eligible for Delivery, you must ensure the Borrower has
Wholly-Owned Condominium	Complete control to directly or indirectly manage and operate the Condominium Property, through voting rights, consent rights, or ownership, to control all:  • voting outcomes; and • actions taken, including for:  - Condominium termination;  - Condominium Document amendments;  - assessments and budgets;  - insurance requirements; and  - post casualty or condemnation:  • restoration and repair; and  • proceeds or award application.



Control Requirements	
For a	To be eligible for Delivery, you must ensure the Borrower has
Fractured Condominium or Commercial Condominium	Material control (including the requisite votes in any Person directly or indirectly governing the Condominium), either individually or with its mortgagee, to:
	prevent:         - Condominium termination; and         - any Material Amendment to the Condominium         Documents; and
	<ul> <li>require, either directly or per the Condominium         Documents:         <ul> <li>Condominium repair and restoration, including common elements, for any casualty or condemnation damage equal to 80% or less of either the</li> <li>common elements, or</li> <li>Borrower-owned Condominium units; and</li> </ul> </li> </ul>
	- for any casualty or condemnation neither repairable nor restorable, timely distribution of insurance or condemnation proceeds to Condominium unit owners.

# Guidance

Condominium Document Review	
Topic	You should review the Condominium Documents to evaluate
Governing Body	Membership
	<ul><li>composition,</li><li>appointment, and</li><li>removal.</li></ul>



Co	ondominium Document Review
Topic	You should review the Condominium Documents to evaluate
Voting	Thresholds for
	<ul><li>making decisions,</li><li>amending documents, and</li><li>terminating the condominium structure.</li></ul>
Association	<ul> <li>Responsibilities for</li> <li>collecting fees,</li> <li>managing maintenance tasks,</li> <li>obtaining adequate insurance, and</li> <li>mediating disputes.</li> </ul>
	<ul> <li>Requirements and restrictions for</li> <li>operations,</li> <li>physical appearance,</li> <li>common area alterations,</li> <li>unit alterations, and</li> <li>rebuilding.</li> </ul>
Assessment Fees	Provisions for
	<ul><li>establishment,</li><li>escalation, and</li><li>special assessments.</li></ul>
Common Areas	Use of
	<ul><li>shared amenities,</li><li>ingress/egress, and</li><li>parking.</li></ul>
Financials	Reasonableness of
	<ul> <li>annual budget,</li> <li>3 years Condominium income/expense statements, and</li> <li>reserves.</li> </ul>



Condominium Document Review	
Topic	You should review the Condominium Documents to evaluate
Insurance Proceeds and Condemnation Awards	<ul><li>How funds are</li><li>held,</li><li>applied, and</li><li>disbursed.</li></ul>
Covenant Enforcement	Ability to, and history of,  • levying fines, • collecting interest, and/or • placing and foreclosing liens.
Insurance	<ul> <li>Coverage for</li> <li>property (e.g., accidents, fire, equipment failure, flood, wind, etc.),</li> <li>liability (personal injury), and</li> <li>director's and officer's (e.g., theft, fraud, etc.).</li> </ul>

# Section 2103 Loan Documents

# ✓ Requirements

Loan Documents	
For a	You must ensure execution of
Wholly-Owned Condominium	<ul> <li>Modifications to Multifamily Loan and Security Agreement (Condominium Provisions) (Form 6202); and</li> <li>Modifications to Security Instrument (Condominium Subordination) (Form 6304).</li> </ul>



Loan Documents	
For a	You must ensure execution of
Fractured Condominium or Commercial Condominium	<ul> <li>Modifications to Multifamily Loan and Security Agreement (Fractured/Commercial Condominium Provisions) (Form 6258);</li> <li>Estoppel Certificate attached to Form 6258, executed by the condominium association;</li> <li>Modifications to Security Instrument (Condominium Subordination) (Form 6304);and</li> <li>Guaranty of Non-Recourse Obligations (Form 6015).</li> </ul>



# **Glossary**

#### $\mathbf{B}$

Borrower

Person who is the obligor per the Note.

#### **Synonyms**

- Borrowers
- · Borrower's

#### C

Commercial Condominium

Mixed-use Condominium Property combining Borrowerowned multifamily residential units with 1 or more other uses (e.g., retail, hotel, office, etc.) which may not be Borrower-owned.

Condominium

Statutorily established Property ownership regime where Condominium Documents designate:

- individual units for separate ownership; and
- common areas for shared use and joint ownership by the unit owners.

# Condominium Documents

Governing documents:

- for the Condominium and owners' association's
  - creation.
  - operation, and
  - management; and
- including Condominium instruments for Condominium governance, such as

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- declarations,
- plats,
- bylaws,
- rules and regulations,
- articles of incorporation, or
- any other document required by law.

#### **Synonyms**

Condominium Document



#### Control

Possessing, directly or indirectly, the power to direct or cause the management and operations of an entity (e.g., through the ownership of voting securities or other ownership interests, or by contract).

#### **Synonyms**

- Controlling
- Controlled
- Controls

#### D

#### Delivery

Submission of all correct, accurate, and certifiable documents, data, and information with all applicable documents properly completed, executed, and recorded as needed, and any deficiencies resolved to Fannie Mae's satisfaction.

#### **Synonyms**

- Deliver
- Delivered
- Deliveries

#### F

# Fractured Condominium

Residential Condominium Property where the Borrower owns less than 100% of the units.

# G

#### Guaranty

Payment Guaranty, Non-Recourse Guaranty, or other guaranty by a Guarantor for the Mortgage Loan.

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## L



#### **Loan Documents**

All Fannie Mae-approved documents evidencing, securing, or guaranteeing the Mortgage Loan.

#### **Synonyms**

- Loan Document
- Mortgage Loan Document
- Mortgage Loan Documents

#### M

#### Material Amendment

Change to the Condominium Documents pertaining to:

- modifying, after a casualty or condemnation,
  - insurance requirements,
  - use of insurance proceeds, or
  - rebuild requirements;
- · altering or restricting the use of the
  - Condominium units,
  - common elements, or
  - other easements:
- decreasing mortgagee
  - rights, or
  - notices:
- altering or diluting
  - voting rights, or
  - the number of board seats;
- diluting Borrower's ownership interest in, or use of, common elements;
- changing the structure or methodology for determining assessments and special assessments; or
- causing or allowing termination of the Condominium structure without Borrower or mortgagee consent.

#### Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

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#### **Synonyms**

- Mortgage Loans
- Mortgage Loan's



#### P

Person

Legal person, including an

- individual,
- estate,
- trust,
- corporation,
- partnership,
- limited liability company,
- financial institution,
- joint venture,
- · association, or
- other organization or entity (whether governmental or private).

#### **Synonyms**

- Persons
- Person's

Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- · Improvements, and
- personal property (per the Uniform Commercial Code).

#### **Synonyms**

- Properties
- Property's

R

Residential Condominium

Condominium Property where all units are residential.

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S

Security

MBS, PFP MBS, or REMIC.

## **Synonyms**

Securities



Security Instrument

Instrument creating a lien or encumbrance on 1 or more Properties and securing the Loan Document obligations.

#### **Synonyms**

- Security Instruments
- Security Instrument's

Servicing File

Your file for each Mortgage Loan serviced.

#### **Synonyms**

Servicing Files

W

Wholly-Owned Condominium

Residential Condominium Property where the Borrower owns 100% of the units.