

# Multifamily Selling and Servicing Guide

Effective as of September 8, 2025

No portion of this Multifamily Selling and Servicing Guide may be reproduced in any form or by any means without Fannie Mae's prior written permission, except as may be provided herein or unless otherwise permitted by law. Limited permission to reproduce this Multifamily Selling and Servicing Guide in print, in whole or in part, and limited permission to distribute electronically parts of this Multifamily Selling and Servicing Guide, are granted to Fannie Mae-approved Lenders strictly for their own use in originating and selling multifamily Mortgage Loans to, and servicing multifamily Mortgage Loans for, Fannie Mae. Fannie Mae may revoke this limited permission by sending 60 days advance written notice to any or all Fannie Mae-approved Lenders.



# **TABLE OF CONTENTS**

Part V Section 314.09A Fannie Mae Determination Required	3
GLOSSARY	4



#### 314.09A Fannie Mae Determination Required

If any of the following conditions exist, Fannie Mae will determine, in its sole discretion, whether to require the insurance loss proceeds to be (i) applied to the UPB, or (ii) used to repair and restore the Property:

- a default has occurred and is continuing under the Loan Documents;
- the combination of insurance proceeds and Borrower funds is insufficient to complete the necessary Property repairs for restoration to a condition fit for human habitation and meeting all applicable permitting requirements;
- prior to the commencement of any restoration work, the Servicer determines that, upon completion of the repair and restoration work, the Property will not be capable of generating sufficient income to cover all operating expenses, required Replacement Reserve deposits, P&I on the Mortgage Loan, and required payments on any subordinate debt secured by the Property, or will otherwise meet a DSCR or other test required by the Loan Documents; or
- the repair and restoration work will not be completed by the earlier of (i) the Maturity Date, or (ii) within 1 year from the date of the casualty loss.



# Glossary

## B

Borrower	Person who is the obligor per the Note.
	Synonyms • Borrowers • Borrower's
L	
Loan Documents	All Fannie Mae-approved documents evidencing, securing, or guaranteeing the Mortgage Loan.
	<ul> <li>Synonyms</li> <li>Loan Document</li> <li>Mortgage Loan Document</li> <li>Mortgage Loan Documents</li> </ul>
Μ	
Maturity Date	Date all Mortgage Loan amounts become fully due and payable per the Loan Documents.
	Synonyms <ul> <li>Maturity Dates</li> </ul>
Mortgage Loan	Mortgage debt obligation evidenced, or when made will be evidenced, by • the Loan Documents, or • a mortgage debt obligation with a Fannie Mae credit enhancement.
	Synonyms <ul> <li>Mortgage Loans</li> <li>Mortgage Loan's</li> </ul>
Р	

r

P&I

Principal and interest

Property	<ul> <li>Multifamily residential real estate securing the Mortgage Loan, including the</li> <li>fee simple or Leasehold interest,</li> <li>Improvements, and</li> <li>personal property (per the Uniform Commercial Code).</li> </ul> Synonyms
	<ul><li> Properties</li><li> Property's</li></ul>
R	
Replacement Reserve	Custodial Account the Borrower funds during the Mortgage Loan term for Replacements.
	Synonyms • Replacement Reserves
S	
Servicer	Primary Person servicing the Mortgage Loan including

Primary Person servicing the Mortgage Loan, including

- the originator,
- seller, or
- a third party.

### Synonyms

- Servicers
- Servicer's

U

Servicer

UPB

**Unpaid Principal Balance** 

### **Synonyms**

• UPBs