

# Multifamily Selling and Servicing Guide

Effective as of September 8, 2025

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#### **802.03** Property Management Conditions

#### ✓ Requirements

You must ensure all of the following:

- Except for Small Mortgage Loans, the Property must be managed by a property management company that currently manages:
  - at least 3 other Cooperative Properties in the same market as the Property;
  - a minimum of 350 Cooperative Property units in the aggregate; and
  - another Cooperative Property of similar size to the Property.
- For Small Mortgage Loans, a Property with more than 25 units must be managed by a property management company with at least 3 years of experience managing a Cooperative Property of similar size.

## Guidance

The Borrower may manage a Property securing a Small Mortgage Loan with 25 units or less.

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# **Glossary**

#### B

Borrower

Person who is the obligor per the Note.

#### **Synonyms**

- Borrowers
- · Borrower's

#### C

**Cooperative Property** 

Multifamily residential property owned by a Cooperative Organization.

#### **Synonyms**

- Co-op
- Cooperative

#### P

**Property** 

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- · Improvements, and
- personal property (per the Uniform Commercial Code).

#### **Synonyms**

- Properties
- Property's

### S

Small Mortgage Loan

Mortgage Loan with an original loan amount less than or equal to \$9 million.

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#### **Synonyms**

Small Mortgage Loans