

# Multifamily Selling and Servicing Guide

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### **Section 709** LIHTC Properties – Lender Equity Interest

#### Requirements

Fannie Mae will only purchase a Mortgage Loan secured by a LIHTC Property in which you are an equity investor (directly or indirectly) in the Borrower if the following conditions are met:

- Your equity interest in the Borrower is solely for obtaining the LIHTCs in the Property, and you have no
  - management authority for the Property, or
  - equity interest (other than the LIHTCs) in
    - the Borrower,
    - any Key Principal,
    - any Person holding a Controlling Interest in the Borrower or Key Principal,
    - any Principal, or
    - any Guarantor.
- You and the equity syndicator are organized to ensure independent analysis and decision making occurs in the
  - underwriting and approval of the debt,
  - equity investments, and
  - servicing of the Mortgage Loan.
- Your underwriting submission includes:
  - a description of the relationship among the
    - Lender,
    - Borrower, and
    - applicable Lender Affiliate; and
  - an organizational chart or diagram showing:
    - the complete Borrower ownership structure, including any Lender or Lender Affiliate equity interest; and
    - each entity's ownership interest.



# Glossary

## B

Borrower	Person who is the obligor per the Note.
	Synonyms • Borrowers • Borrower's
С	
Controlling Interest	For any entity, ownership or control of 50% or more of the ownership interests in the entity or the power or right to control or modify, directly or indirectly, the management and operations of the entity.
G	
Guarantor	<ul><li>Key Principal or other Person executing a</li><li>Payment Guaranty,</li><li>Non-Recourse Guaranty, or</li><li>any other Mortgage Loan guaranty.</li></ul>
	Synonyms • Guarantors
Κ	
Key Principal	<ul> <li>Person who</li> <li>controls and/or manages the Borrower or the Property,</li> <li>is critical to the successful operation and management of the Borrower and the Property, and/or</li> <li>may be required to provide a Guaranty.</li> </ul>

- Synonyms

  Key Principals
- Key Principal's

L



Lender	Person Fannie Mae approved to sell or service Mortgage Loans.
	Synonyms • Lenders • Lender's
Lender Affiliate	Other Person or entity that Controls, is Controlled by, or is under common Control with, the Lender.
Μ	
Mortgage Loan	Mortgage debt obligation evidenced, or when made will be evidenced, by • the Loan Documents, or • a mortgage debt obligation with a Fannie Mae credit enhancement.
	Synonyms • Mortgage Loans • Mortgage Loan's
Ρ	
Person	Legal person, including an • individual, • estate, • trust, • corporation, • partnership, • limited liability company, • financial institution, • joint venture, • association, or • other organization or entity (whether governmental or private). <b>Synonyms</b> • Persons • Persons

Principal	Person who owns or controls, in the aggregate, directly or indirectly (together with that Person's Immediate Family Members, if an individual), specified interests in the Borrower per Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 303: Key Principals, Principals, and Guarantors.
	Synonyms • Principals
Property	Multifamily residential real estate securing the Mortgage

Loan, including the

- fee simple or Leasehold interest,
- Improvements, and
- personal property (per the Uniform Commercial Code).

#### Synonyms

- Properties
- Property's