

# Multifamily Selling and Servicing Guide

Effective as of September 8, 2025

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## **TABLE OF CONTENTS**

| Part IV Section 402.01 Data and Documents | 3 |
|---|---|
| GLOSSARY                                  | 6 |



#### **402.01** Data and Documents

#### Requirements

| Submission<br>Type | You must  |
|--------------------|---|
| Data               | <ul> <li>Enter all information in C&amp;D per the screen<br/>instructions and C&amp;D User Manual to submit <ul> <li>Mortgage Loan data by the Delivery deadline, and</li> <li>rent roll data by the earlier of</li> <li>5 Business Days after the Mortgage Loan</li> </ul> </li> <li>Origination Date, or <ul> <li>the Delivery deadline.</li> </ul> </li> </ul> |
|                    | <ul> <li>For a Mortgage Loan funded under an ASAP Option,</li> <li>submit Mortgage Loan data in C&amp;D per this</li> <li>Chapter or the ASAP Contract, and</li> <li>select the ASAP Plus or ASAP Sale indicator in</li> <li>C&amp;D.</li> </ul>  |
|                    | <ul> <li>Ensure all data is accurate and complete.</li> <li>Follow the C&amp;D validation process to ensure the<br/>Mortgage Loan reaches the Submitted status.</li> <li>Email Multifamily Acquisitions if C&amp;D is preventing<br/>you from delivering valid data.</li> </ul>   |



| Submission<br>Type  | You must   |
|---|--|
| Type         Mortgage Loan         Delivery         Package | <ul> <li>You must</li> <li>Submit all applicable documents per the Multifamily<br/>Mortgage Loan Delivery Package Table of Contents<br/>(Form 6502.Folder.I.and.Folder.III and Form<br/>6502.Folder.II) and any applicable ASAP Contract,<br/>including the Mortgage Loan's <ul> <li>underwriting information, and</li> <li>Loan Documents.</li> </ul> </li> <li>Ensure all documents are accurate and complete: <ul> <li>Use Fannie Mae's standard form Loan Documents,<br/>and only modify them if permitted by Fannie Mae.</li> <li>Check all appropriate boxes on Form</li> </ul> </li> <li>6502.Folder.I.and.Folder.III and Form 6502.Folder.II,<br/>and list any other documents delivered with the<br/>Mortgage Loan.</li> <li>Deliver a blackline copy of any modified document<br/>(including any Schedule or Exhibit), showing all<br/>changes to Fannie Mae's form documents per the<br/>document modification memo prepared by your counsel<br/>and uploaded to DUS Gateway.</li> <li>Submit Loan Documents consistent with the data in<br/>C&amp;D and the Commitment.</li> <li>Unless submitted per an approved C&amp;D data<br/>change, ensure physical Loan Documents to Fannie<br/>Mae.</li> <li>Ensure the Mortgage Loan has a title insurance<br/>policy per Part II, Chapter 3: Legal Compliance, Section<br/>304: Title Insurance. You may submit the title policy<br/>with blanks for the recording information, but you must<br/>deliver a final title policy with this information to</li> </ul> |
|   | Multifamily Certification and Custody within 6 months of the Mortgage Loan Origination Date.   |

### **%** Operating Procedures



| If the number of<br>Mortgage<br>Loans per MBS<br>pool is | Then you must   |
|--|---|
| 1  | Label the Mortgage Loan Delivery Package reflecting<br>the number of envelopes, folders, or containers<br>submitted with the Loan Documents, such as "1 of 2"<br>and "2 of 2".  |
| More than 1  | <ul> <li>Ensure the Mortgage Loan Delivery Package is in the same numerical order as the C&amp;D data submission.</li> <li>Group the Mortgage Loans as 1 package <ul> <li>including all Mortgage Loans within the MBS Pool, and</li> <li>labeled reflecting the number of envelopes, folders, or containers submitted with the Loan Documents, such as "1 of 4, MBS Pool #", and "2 of 4, MBS Pool #".</li> </ul> </li> </ul> |



## Glossary

| Α             |  |
|---------------|--|
| ASAP          | Various As Soon As Pooled purchase options expediting the sale of Mortgage Loans per the applicable ASAP Contracts.  |
|               | Synonyms<br>• As Soon As Pooled  |
| ASAP Contract | ASAP Sale Contract, ASAP Plus Contract, and ASAP Plus POC Contract.  |
|               | Synonyms<br>• ASAP Contracts   |
| ASAP Plus     | Purchase option expediting Mortgage Loan Delivery<br>using a 2-stage process before redelivering for purchase<br>per the applicable ASAP Contract.   |
| ASAP Sale     | Purchase option where you Deliver a Mortgage Loan in exchange for cash while trading the Delivered Mortgage Loan MBS with an MBS Investor.   |
| С             |  |
| Commitment    | Contractual agreement between you and Fannie Mae<br>where Fannie Mae agrees to buy a Mortgage Loan at a<br>future date in exchange for an MBS, or at a specific price<br>for a Cash Mortgage Loan, and you agree to Deliver that<br>Mortgage Loan. |
|               | Synonyms<br>• Committed<br>• Commitments   |
| D             |  |

| Delivery       | Submission of all correct, accurate, and certifiable<br>documents, data, and information with all applicable<br>documents properly completed, executed, and recorded<br>as needed, and any deficiencies resolved to Fannie<br>Mae's satisfaction. |
|----------------|---|
|                | Synonyms<br>• Deliver<br>• Delivered<br>• Deliveries  |
| DUS Gateway    | Multifamily pre-acquisition system, or any successor<br>systems, recording deal registration, Pre-Review and/or<br>waiver tracking, Mortgage Loan Commitments, and<br>decision records.   |
| L              |   |
| Loan Documents | All Fannie Mae-approved documents evidencing, securing, or guaranteeing the Mortgage Loan.  |
|                | Synonyms<br>• Loan Document<br>• Mortgage Loan Document<br>• Mortgage Loan Documents  |
| Μ              |   |
| MBS            | Mortgage-Backed Security  |
| MBS Pool       | MBS Security backed by MBS Mortgage Loans.  |
|                | Synonyms<br>• MBS Pools<br>• MBS Pool's   |



| Mortgage Loan                            | Mortgage debt obligation evidenced, or when made will<br>be evidenced, by<br>• the Loan Documents, or<br>• a mortgage debt obligation with a Fannie Mae credit<br>enhancement.   |
|--|--|
|  | Synonyms<br>• Mortgage Loans<br>• Mortgage Loan's  |
| Mortgage Loan Delivery<br>Package        | Loan Documents and underwriting material required in connection with the Delivery of a Mortgage Loan.  |
| Mortgage Loan<br>Origination Date        | <ul> <li>Date you fund a Mortgage Loan to the Borrower.</li> <li>Synonyms <ul> <li>Mortgage Loan's Origination Date</li> <li>Origination Date</li> </ul> </li> </ul>   |
| Multifamily Acquisitions                 | Team that can be contacted at mf_acquisitions@fanniemae.com.   |
| Multifamily Certification<br>and Custody | Team responsible for taking custody of and certifying<br>Mortgage Loans that can be contacted at<br>• multifamcert_team@fanniemae.com,<br>• (800) 940-4646, or<br>• for submissions:<br>Fannie Mae (Multifamily)<br>Certification and Custody<br>21240 Ridgetop Circle<br>Suite 125-130<br>Sterling, VA 20166. |
|  | Synonyms<br>• DDF<br>• Document Delivery Facility<br>• Document Delivery System  |



Multifamily Mortgage Loan Delivery Package Table of Contents Form 6502.Folder.I.and.Folder.III, Form 6502.Folder.II, or another Fannie Mae-approved Table of Contents for a Mortgage Loan Delivery Package.