

# Multifamily Selling and Servicing Guide

Effective as of September 8, 2025

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# Section 402 Submission

#### **402.01** Data and Documents

# ☑ Requirements

Submission Type	You must
Data	<ul> <li>Enter all information in C&amp;D per the screen instructions and C&amp;D User Manual to submit</li> <li>Mortgage Loan data by the Delivery deadline, and</li> <li>rent roll data by the earlier of</li> <li>5 Business Days after the Mortgage Loan</li> <li>Origination Date, or</li> <li>the Delivery deadline.</li> </ul>
	<ul> <li>For a Mortgage Loan funded under an ASAP Option,</li> <li>submit Mortgage Loan data in C&amp;D per this</li> <li>Chapter or the ASAP Contract, and</li> <li>select the ASAP Plus or ASAP Sale indicator in C&amp;D.</li> </ul>
	<ul> <li>Ensure all data is accurate and complete.</li> <li>Follow the C&amp;D validation process to ensure the Mortgage Loan reaches the Submitted status.</li> <li>Email Multifamily Acquisitions if C&amp;D is preventing you from delivering valid data.</li> </ul>

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Submission Type	You must
Type  Mortgage Loan Delivery Package	Submit all applicable documents per the Multifamily Mortgage Loan Delivery Package Table of Contents (Form 6502.Folder.I.and.Folder.III and Form 6502.Folder.II) and any applicable ASAP Contract, including the Mortgage Loan's     underwriting information, and     Loan Documents.      Ensure all documents are accurate and complete:         Use Fannie Mae's standard form Loan Documents, and only modify them if permitted by Fannie Mae.         Check all appropriate boxes on Form 6502.Folder.I.and.Folder.III and Form 6502.Folder.II, and list any other documents delivered with the Mortgage Loan.         Deliver a blackline copy of any modified document (including any Schedule or Exhibit), showing all changes to Fannie Mae's form documents per the document modification memo prepared by your counsel and uploaded to DUS Gateway.         Submit Loan Documents consistent with the data in C&D and the Commitment.         Unless submitted per an approved C&D data change, ensure physical Loan Documents are identical to electronic copies previously sent for certification.         Endorse or assign the Loan Documents to Fannie Mae.         Ensure the Mortgage Loan has a title insurance policy per Part II, Chapter 3: Legal Compliance, Section 304: Title Insurance. You may submit the title policy with blanks for the recording information, but you must deliver a final title policy with this information to
	Multifamily Certification and Custody within 6 months of the Mortgage Loan Origination Date.

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Operating Procedures



If the number of Mortgage Loans per MBS pool is	Then you must
1	Label the Mortgage Loan Delivery Package reflecting the number of envelopes, folders, or containers submitted with the Loan Documents, such as "1 of 2" and "2 of 2".
More than 1	<ul> <li>Ensure the Mortgage Loan Delivery Package is in the same numerical order as the C&amp;D data submission.</li> <li>Group the Mortgage Loans as 1 package <ul> <li>including all Mortgage Loans within the MBS Pool,</li> </ul> </li> <li>and <ul> <li>labeled reflecting the number of envelopes, folders,</li> <li>or containers submitted with the Loan Documents, such as "1 of 4, MBS Pool #", and "2 of 4, MBS Pool #".</li> </ul> </li> </ul>

# **402.02** Participation Interests

## ▼ Requirements

For Participation Interests, you must deliver the following additional documents.

If the Participation Interest is	Then you must deliver
In Certificate Form	the original participation certificate, and     if the certificate was not issued in Fannie Mae's name, an instrument assigning it to Fannie Mae.
Not in Certificate Form	the original documentation showing its issuance or conveyance to Fannie Mae.

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# Glossary

#### A

**ASAP** 

Various As Soon As Pooled purchase options expediting the sale of Mortgage Loans per the applicable ASAP Contracts.

#### **Synonyms**

As Soon As Pooled

**ASAP Contract** 

ASAP Sale Contract, ASAP Plus Contract, and ASAP Plus POC Contract.

#### **Synonyms**

ASAP Contracts

**ASAP Plus** 

Purchase option expediting Mortgage Loan Delivery using a 2-stage process before redelivering for purchase per the applicable ASAP Contract.

**ASAP Sale** 

Purchase option where you Deliver a Mortgage Loan in exchange for cash while trading the Delivered Mortgage Loan MBS with an MBS Investor.

## C

Commitment

Contractual agreement between you and Fannie Mae where Fannie Mae agrees to buy a Mortgage Loan at a future date in exchange for an MBS, or at a specific price for a Cash Mortgage Loan, and you agree to Deliver that Mortgage Loan.

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## Synonyms

- Committed
- Commitments

D



#### Delivery

Submission of all correct, accurate, and certifiable documents, data, and information with all applicable documents properly completed, executed, and recorded as needed, and any deficiencies resolved to Fannie Mae's satisfaction.

#### **Synonyms**

- Deliver
- Delivered
- Deliveries

#### **DUS Gateway**

Multifamily pre-acquisition system, or any successor systems, recording deal registration, Pre-Review and/or waiver tracking, Mortgage Loan Commitments, and decision records.

#### L

#### **Loan Documents**

All Fannie Mae-approved documents evidencing, securing, or guaranteeing the Mortgage Loan.

#### **Synonyms**

- Loan Document
- Mortgage Loan Document
- Mortgage Loan Documents

## M

**MBS** 

Mortgage-Backed Security

**MBS Pool** 

MBS Security backed by MBS Mortgage Loans.

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#### **Synonyms**

- MBS Pools
- MBS Pool's



#### Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

#### **Synonyms**

- Mortgage Loans
- · Mortgage Loan's

# Mortgage Loan Delivery Package

Loan Documents and underwriting material required in connection with the Delivery of a Mortgage Loan.

# Mortgage Loan Origination Date

Date you fund a Mortgage Loan to the Borrower.

#### **Synonyms**

- Mortgage Loan's Origination Date
- Origination Date

#### Multifamily Acquisitions

Team that can be contacted at mf\_acquisitions@fanniemae.com.

# Multifamily Certification and Custody

Team responsible for taking custody of and certifying Mortgage Loans that can be contacted at

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- multifamcert team@fanniemae.com,
- (800) 940-4646, or
- · for submissions:

Fannie Mae (Multifamily) Certification and Custody 21240 Ridgetop Circle Suite 125-130 Sterling, VA 20166.

#### **Synonyms**

- DDF
- Document Delivery Facility
- Document Delivery System



Multifamily Mortgage Loan Delivery Package Table of Contents Form 6502.Folder.I.and.Folder.III, Form 6502.Folder.II, or another Fannie Mae-approved Table of Contents for a Mortgage Loan Delivery Package.

#### P

Participation Interest

Undivided interest in a Mortgage Loan per the participation certificate for a specified percentage of principal (and proportionate rights and benefits of the Participation Interest seller in any Mortgage Loan collateral or guaranty), and a specified yield.

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#### **Synonyms**

Participation Interests